

# 16b Consultancy team

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## Group A

- 1 You are a team of management consultants who have been asked by the directors of a company to provide advice on a problem they are experiencing with their management meetings.

### The problem

The managers in the company are being difficult and uncooperative in the weekly management meetings which take place at 9.00 a.m. on Monday mornings.

- attendance is poor
- the managers frequently arrive late or leave early
- the managers are quiet and unresponsive
- there is a sense of a group secret or private joke going on

Discuss the problem and decide on your solutions to present to the directors of the company.

- 2 You are the directors of a company. You have asked a team of management consultants to provide advice on a problem you are experiencing with your management meetings.

### The problem

The managers in the company are being difficult and uncooperative in the weekly management meetings which take place at 9.00 a.m. on Monday mornings.

- one or two of the managers are dominating the meeting
- the discussion frequently goes off the point and becomes irrelevant
- the managers are not listening to each other
- the managers have not prepared adequately for the meeting

Listen to the management consultants' solutions to your problem.



## Group B

- 1 You are the directors of a company. You have asked a team of management consultants to provide advice on a problem you are experiencing with your management meetings.

### The problem

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- 2 You are a team of management consultants who have been asked by the directors of a company to provide advice on a problem they are experiencing with their management meetings.

### The problem

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